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Visit our showrooms in Atlanta, Dallas, High Point,  
New York, Laguna, Las Vegas & Los Angeles

# STATE OF THE ART

HOSPITALITY · VISUAL MERCHANDISING · COMMERCIAL



phillips  
collection  
*every piece a conversation*

# DESIGN EVOLUTION

**PHILLIPS COLLECTION: ROOTED IN TRADITION, EVOLVING TO MEET A CHANGING MARKET, LOOKING TO THE FUTURE...**

For over thirty years, Phillips Collection has been the best source for exciting, unusual and innovative furnishings. Founded by Larry and Sherry Phillips, it was the natural evolution of their passion for art and travel. Their son, Mark and his wife, Julie, transformed the business into an industry leader in global design. Now, a third generation—Jason and Jessica—are bringing their own brand of leadership to a growing international clientele.

While one foot remains firmly planted in the residential market, Phillips Collection has long been a supplier to the hospitality and commercial industries. Our clients include hotels and resorts, restaurants, bars and nightclubs, department stores, luxury retailers, corporate lobbies and boardrooms. Our scope of work is vast and our in house support team is second to none. With architects, industrial designers and product and material experts on hand, you can be confident we have the expertise to handle your most ambitious projects.

# A WARM RECEPTION

What if the first thing your guests say is “wow!”? Wonder no more! Our award winning Origins Collection of one-of-a-kind trophies can provide you the unique pieces that will certainly grab everyone’s attention.



# MAKE AN ENTRANCE

Captivate your guests right from the entrance with our unique pieces. Unparalleled in style and grand in scale, they are sure to make for a memorable visit right from the start!



# ROCK STARS

Our Rock Pond Mirrors were inspired by a small Koi pond on one of our trips abroad. Cast in high-durability resin and fiberglass and finished in lustrous gold leaf.



# LOBBY FOR GREEN

You see a discarded tree trunk; we see wall decor.  
You see stumps, we see side tables. Recycling has the benefit of yielding unexpected results that surprise and intrigue. Surely something to talk about!



# BOLD DESIGN

From life-sized cast Rhino Heads to small tables that cluster beautifully together—expect rich finishes and unique shapes from Phillips Collection. The best part? Everything is stocked and ready to ship!





# ECO- CHIC

Sustainable design that doesn't sacrifice anything in the pursuit of beauty. By celebrating the best of nature, we in turn can create extraordinary works of art at price points you can work with. Colossal Asken Wall Sculpture with our iconic Seat Belt Rocking Chair.

# ENJOY WAITING

Waiting rooms don't need to be waiting for good design anymore. Clean, modern and unique, our award winning line of occasional furniture and accents can turn any space from ordinary to wow!





# BLUR THE LINES

**OF WHERE BEAUTY MEETS FUNCTION.** Our live edge Origins Tables make for great conference tables and desks. You may not remember the meeting, but you won't soon forget the furniture!

# FURNITURE

Discover award-winning furnishings inspired by nature but with a sophistication that comes from painstakingly obsessing over the details. An extraordinary selection of coffee, side and console tables, in stock and ready to ship to satisfy your immediate projects. Through our partner factories around the world we can realize your vision and give you access to designs, capabilities and finishes never before available.

Visit us online or request a full catalog to see our vast assortment, as well as browse our inspiration boards and past projects. Amazing selection at a great value with an track record of successfully supplying the finest brands around the world.



# DISPLAY SURFACES

**WE WANT TO BE YOUR ONE-STOP SOLUTION** for all your furnishings needs. Many of our clients need surfaces. Whether it's a cluster of low tables in a public area or a display console in a high end department store, we have options in all styles and materials.





**OUR SEAT BELT CHAIRS ARE STYLISH, COMFORTABLE... AND SAFE!**

Each piece utilizes cleverly colorful seat belt straps, which is how the collection got its name. This award-winning collection has appeared in movies such as The Hunger Games and even made it onto Kylie Jenner's Instagram page, garnering close to 1 million likes!

# SEATING

**NO BUTTS ABOUT IT.**

We have the best selection of chairs in the business.

Whether you're looking for a dining, task or lounge chair, our unique point-of-view guarantees that you'll find something exceptionally beautiful and surprisingly comfortable.





# ACCESSORIES



## READY FOR THE FINISHING TOUCHES?

Phillips Collection offers a wide range of tabletop pieces that will add sparkle and sophistication. Everything from vases to bowls, chargers, small sculptures and even geodes on stand, we have an amazing assortment stocked and at the ready.





# SCULPTURE

## **FINE ART LOOK WITHOUT THE PRICE.**

Our sculptures come in all shapes and sizes and are stunning works of art... but at a fraction of the cost you might expect. At Phillips Collection, we pay attention to every detail to create amazing and accessible art. From labradors to poodles in silver leaf to bleached teak roots on stand, there is an entire team dedicated here to seeking out extraordinary forms and bringing them to our commercial clientele.



# PLANTERS



Our planters look fantastic by themselves or in clusters. So much so that you may forget you originally intended to fill them with fauna! Browse the dozens of in stock options or come to us with your vision.



# PEDESTALS

Not an afterthought at Phillips!  
Pedestals traditionally serve to support what it put on them—both literally and in a design sense. Ours are the perfect balance between form and function. Make your project stand apart from the sea of sameness. We have so many options to choose from, in great materials like exotic and petrified woods, silver and gold leafed castings and even denim encased in clear resin.





# LIGHTING

We don't want your guests to walk into the room and find the lamp to be perfectly suitable for reading. We want them to walk in and say "wow!" That's how we think about lighting here at Phillips Collection. We have a great range of materials and specialize in dramatic table and floor lamps with coordinating sconces, pendants and chandeliers.



# WALL DECOR

Phillips Collection redefines this category more than any other. Our wall decor is dimensional, colossal, modular, exotic, shimmering... we can go on and on! Be sure to learn about our galvanized wall discs cut from actual oil drums and our vine wall decor featuring natural vines squared off and arranged in a grid. Working with our smaller pieces, you can create custom walls using as few or as many forms as you'd like. Or perhaps you want to go all in and feature one of our 10ft long by 5ft high Asken Wall Sculptures? Come discover what sets us apart in this category.





# OUTDOOR

**MORE THAN JUST A BUZZWORD**, many of our items work outdoors, and we've coded them accordingly in our catalogs and on our website. We have wonderful tables that are perfect for poolside or rooftop spaces. But we also have seating, sculpture, accessories, planters, wall art and so much more that is designed and engineered to hold up to the most demanding environments.

Photo Credits Top: Mark Tracy, Chemical Spaces  
Photo Credits Right: MGM Grand





# ORIGINS

Transforming the unpredictable beauty of nature into an element of design.

Over the years, as we traveled the world, we'd often come across the half-buried remnants of old trees in the fields and forests of the Southeast Asia. Tangled roots and stumps, harvested long ago, abandoned for decades. Interesting artifacts, but with little value. Or so we thought. Then one day, we realized that we had overlooked an incredibly rare resource. With hard work and commitment, we were able to salvage this wood and use it to create the extraordinary Origins Collection.

Today we seek out the perfectly imperfect, turning discarded wood into astonishingly beautiful furniture.

The organic curves of wood grain, the depth of a hand applied finish, the rough beauty of a natural edge: selected with an artist's eye, each piece is a one-of-a-kind masterpiece. Never to be repeated, yours alone. From Phillips Collection, naturally.



**SHOW THEM** that you're exceptional in every way. Greet them with an astonishing sculptural console. Collaborate at an extraordinary conference table. Create an organic atmosphere with wall decor and sculpture. The Origins Collection delivers an environment that enhances every professional experience—for both you and your customer.



Create an environment that transforms customer experience. Make an impact in reception. Add character to a lounge. Warm up a sterile lobby. And demonstrate your unique style. The Origins Collection is the antithesis of cookie-cutter design. At Phillips Collection, we're here to help with dedicated staff who understand your business and your needs.



# LARGEST SELECTION IN STOCK

Origins is a carefully curated collection of one-of-a-kind pieces. While we scale our products to conform to typical usage such as dining or end tables, each one is unique. Because of this, product availability changes every day. So does our website. To select your own special Origins table, wall decor or sculpture, go to [phillipscollection.com](http://phillipscollection.com).



# CASE STUDIES





# VISUAL

Let us help you create your retail environment. Introduce yourself with an extraordinary statement piece from our Origins Collection. Warm up a space with natural wood, use organic modular wall decor to establish an atmosphere, or add some personality with life-sized sculpture. Phillips Collection has everything you need to make your presentation uniquely yours, no matter who you are. We've worked with everyone from Saks, Bergdorf and Neiman Marcus to Belk, Bon-Ton and even REI. We'll help you define space with beauty, whimsy, style and versatility.

Bon Ton Stores, 2016



Our client list is broad and for good reason! We have solutions for every space imaginable—indoors and out. We are a prime resource for department stores for props and display surfaces. We work with some of the best known brands in the world, and work closely with our clients to bring exclusive designs that speak to and evolve their brand message. Everything from in store props to window displays to dressing room stools, we've got you covered!

The Wynn Retail Shops, 2015

**THE BON-TON**  
YOUR FASHION STORE

BERGDORF GOODMAN

**REI**  
www.rei.com

NORDSTROM

bloomingdales

*Saks Fifth Avenue*

*Neiman Marcus*

ANTHROPOLOGIE

**belk**  
MODERN SOUTHERN STYLE

★ macy's



**MAKE IT CHIC!** Our clients reimagine our designs in such clever ways. Here are just a few examples of how a side table or bench become a stand for mannequins. We have wonderful capabilities in natural materials as well as cast options that open up a whole universe of finish options.

Neiman Marcus, Northbrook Court, IL, 2016



**SCULPTURAL.** Freestanding, monolithic forms can fill a corner or float freely in any environment. Lustrous finishes, dramatic proportions and durability are all key to the success of our sculpture collections. And you'll be pleasantly surprised by just how affordable and readily-available our products are.

Saks Fifth Avenue, NYC, 2015





Whether one of a kind statement pieces or repeatable decor, Phillips Collection is dedicated to meeting the needs of our hotel, corporate and restaurant clients. We have the designs to make your space distinctive and the ability to customize to your specifications. We have trained staff who understand the procurement process, timelines and testing requirements. With past projects that include major brands like Hilton and Hyatt, and projects for The Wynn and the Porsche Design Towers in Miami, we know how to satisfy the visions of our corporate clients. And most importantly, we know how to make you look amazing.

Blockade Runner Resort, Wrightsville Beach, NC, 2016.



Find solutions for your interior and exterior spaces. We recently installed dozens of tables at the W Hotel, San Diego, including our bronze patina River Stone Tables on their rooftop desk as well as our gold leaf Log Side Tables for the lobby.

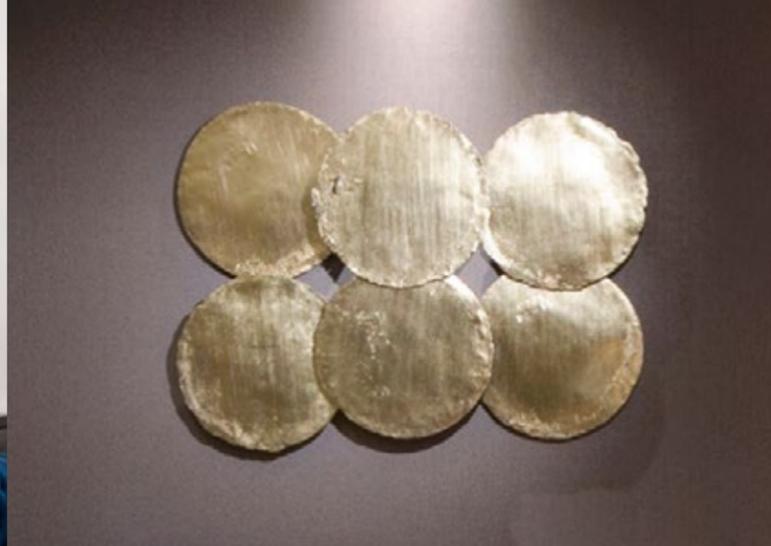
W Hotel, San Diego, CA, 2015



The complete package. We have solutions not only to accessorize common areas but to create an entire environment. Take a look at the Stay Furnished Apartments and the work we did for their Element Penthouse. Everything from the wall art to the occasional furnishings was done by Phillips Collection.

Element Penthouse by Stay Furnished Apartments, Charlotte, NC, 2015.  
Photo credit: Serena Apostol





Perhaps you are working on a boutique project and need some statement pieces? The design team working on Chop Steakhouse & Bar in Calgary did just that. They fell in love with our life sized cow—amongst other things! We think the space turned out amazing, and it's a testament to how designers can take our products and do something really creative.

Chop Steakhouse & Bar, Calgary, Canada, 2015.  
Photographer: Eymeric Widling.  
Designer: Daniel Meloché. Design Firm: Northland Properties.

Sometimes you just need a touch of the unexpected. That's where we come in. The wonderful team at MHD Studio came to us to find some occasional tables to pair with contract seating they had already specified. The result: a fantastic range of materials and finishes that really tie the project together.

Troy Boston, MA, 2015.  
MHD Studio by Cole Alexander





# COMMERCIAL

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Renwich Modern Penthouse, NYC, 2014



**REACH NEW HEIGHTS.** Our sculptures can add a level of drama formerly only to those brave enough to do custom work. We are a treasure trove for the unexpected, and our stock program and pricing gives you the confidence to pull of projects never before imaginable. Take a moment to visit us online to see the entire collection.

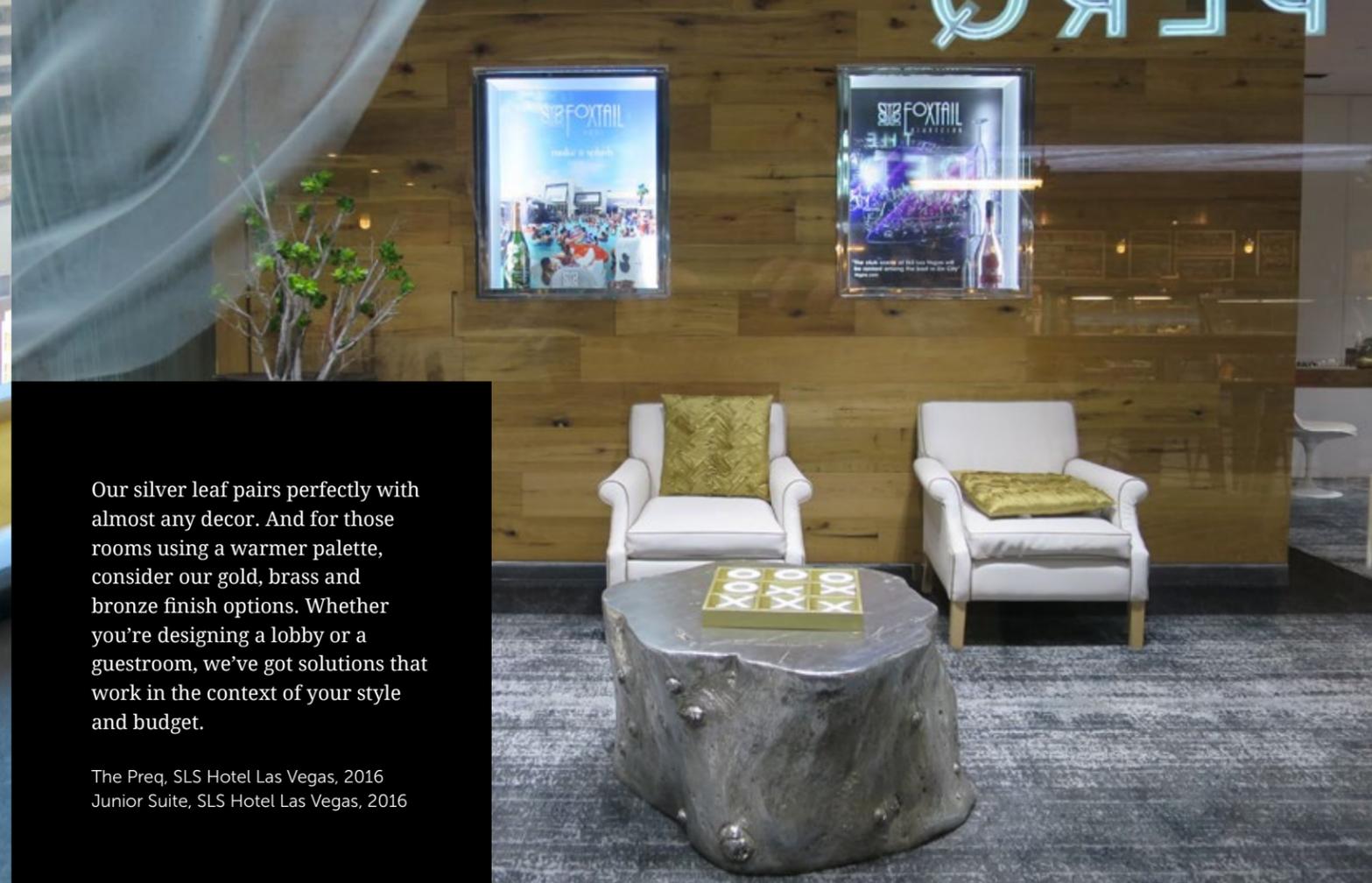
Edmonton Renaissance Hotel, NY, 2016. Photo credit: Cauhaus Design and Steven Laschever Photography

**PORSCHE  
TOWER**  
PORSCHE DESIGN GROUP

**AT&T  
STADIUM**

**PTI**  
PIEDMONT TRIAD INTERNATIONAL AIRPORT

**stay. charlotte**



Our silver leaf pairs perfectly with almost any decor. And for those rooms using a warmer palette, consider our gold, brass and bronze finish options. Whether you're designing a lobby or a guestroom, we've got solutions that work in the context of your style and budget.

The Preq, SLS Hotel Las Vegas, 2016  
Junior Suite, SLS Hotel Las Vegas, 2016



Our iconic River Stone Tables in silver leaf make for quite the focus point. The inspiration was from a trip to the Ayung River in Indonesia, where our design team fell in love with the flattened stones worn smooth over the centuries.

Jones Chicago, IL, 2015 by MHD Studio





## BECOME A CUSTOMER

Phillips Collection sells to the trade only. Tax ID or resale certificate is required to open a new account.

The minimum opening order is \$500 for credit card payments and \$1,000 for terms with references. Minimum re-order is \$250. A fee of \$25 will be charged to any re-order in amounts less than \$250.00

We accept checks, wire transfers, or Visa, Master Card and American Express credit cards. We do not accept COD payments. Net 30 terms will only be offered upon approval, to customers who have submitted satisfactory credit references.



## HOW TO BUY

### Online at – [www.phillipscollection.com](http://www.phillipscollection.com)

If you have not registered, the process is simple and takes just a minute or two. From our homepage, click on 'register' in the top right corner of the screen, and then select the appropriate account type. Fill in the spaces with your name, company name, address, and other contact information and click 'register' to complete the process. We will receive your request immediately and will get back to you with a user name and password as soon as possible.

**Through our Sales Reps** – You can find the list on our website [phillipscollection.com/salesreps](http://phillipscollection.com/salesreps)

**Directly with our sales department** – Our customer service representatives are happy to help you in any way. Please feel free to contact us with any questions.



## SHIPPING & RETURNS

We make every effort to stock items for immediate delivery. If an item is in stock, it typically takes 2-3 days for packing and 5-10 days for shipping.

In the event that an item is out of stock, it usually will ship within 4 to 12 weeks. Some of our treasures may take up to 16-20 weeks.

Despite our best efforts, orders do not always ship complete. Special requests concerning backorders should be noted in writing when the order is placed. A \$25 administration fee will apply to all drop-shipped orders.

Shipping cost will range between 18% - 22%. Note: This is an average percentage that will vary with dollar amount and cubic displacement. This is not a quote.

Shipping to Canada will be around 25% for orders under \$10,000 and 20% for orders over \$10,000. International orders can only ship to a freight forwarder.

Additional fees will be incurred for inside deliveries, gate lift deliveries, and residential deliveries. Curbside residential delivery: extra \$120. White glove residential delivery: extra \$250 – will set up delivery appointment, bring product inside, unpack, and remove packing materials.



## CUSTOM

We make every effort to help realize your custom requests. With such a vast range of materials and capabilities, certain requests are more realistic than others. With that in mind, please email us at [hospitality@phillipscollection.com](mailto:hospitality@phillipscollection.com) with your proposal, quantity needed, finish requirements, timeline for delivery and any other details you feel would be important and we'll get back to you as soon as possible.



## CONTACT US

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## CATALOGS AND BINDERS

We publish a gorgeous 400 page catalog every year and are happy to send you a complimentary copy. If you have a design library, we can send you a drilled copy with a branded Phillips Collection binder. Simply email us at [info@phillipscollection.com](mailto:info@phillipscollection.com) or contact your sales representative to request one. We also offer it digitally directly from our website once logged in. Just head to [www.phillipscollection.com/catalog-price-list](http://www.phillipscollection.com/catalog-price-list)



## TRADE SHOWS

**GlobalShop**  
Mandalay Bay, Las Vegas  
March 23-25, 2016  
(booth 2929)  
[www.globalshop.org](http://www.globalshop.org)

**BDwest**  
Los Angeles  
March 31-April 1, 2016  
(booth 316)  
[www.boutiquedesignwest.com](http://www.boutiquedesignwest.com)

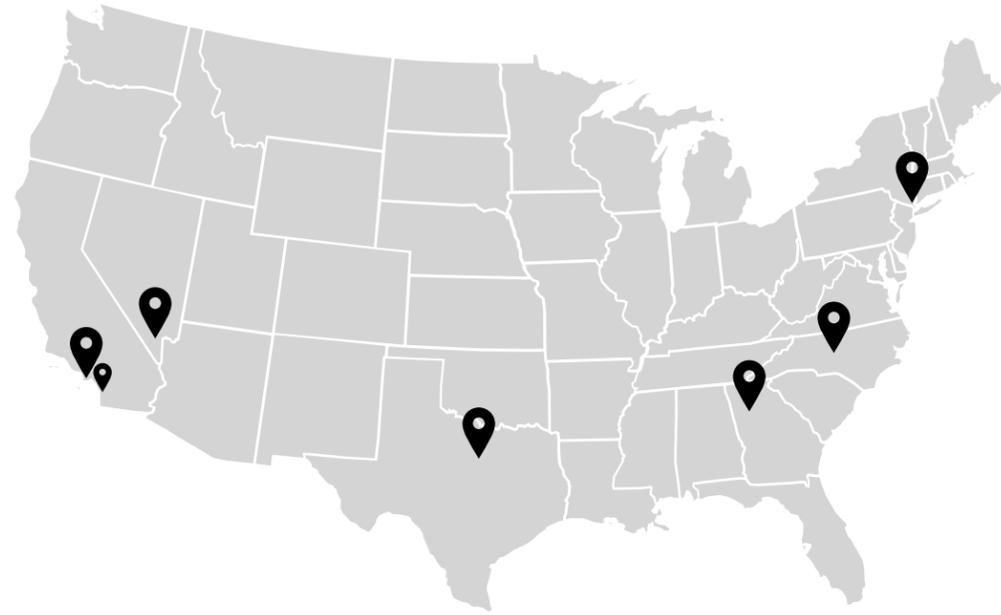
**HD Expo**  
Mandalay Bay, Las Vegas  
May 4-6, 2016  
(booth 6157)  
[www.hdexpo.com](http://www.hdexpo.com)

**BDNY**  
Javits Center, New York  
November 11-12, 2016  
(booth 918)  
[www.bdny.com](http://www.bdny.com)

Check our website for the latest show dates:  
[www.phillipscollection.com/events-and-markets](http://www.phillipscollection.com/events-and-markets)



**VISIT US**



**Atlanta**

AmericasMart  
240 Peachtree Street NW  
Suite #15-A-6  
Atlanta, GA  
(336) 884-9291

**Dallas**

Dallas Market Center  
2100 N Stemmons Fwy  
Suite 10014  
Dallas, TX  
(214) 651-9565

**High Point**

International Home  
Furnishings Center  
Suite C-202  
High Point, NC  
(336) 882-6611

**Laguna**

Laguna Design Center  
23811 Aliso Creek Rd  
Suite 114  
Laguna Niguel, CA  
(949) 215-4844

**Las Vegas**

World Market Center  
Suite A-202  
Las Vegas, NV  
(336) 884-9281

**Los Angeles**

1933 S. Broadway  
Suite 1005  
Los Angeles, CA  
(213) 748-5909

**New York**

New York Design Center  
200 Lexington Avenue  
Suite 603 (6th Floor)  
New York, NY  
(336) 884-9271